



Let's Re-open a Sustainable Circular Society

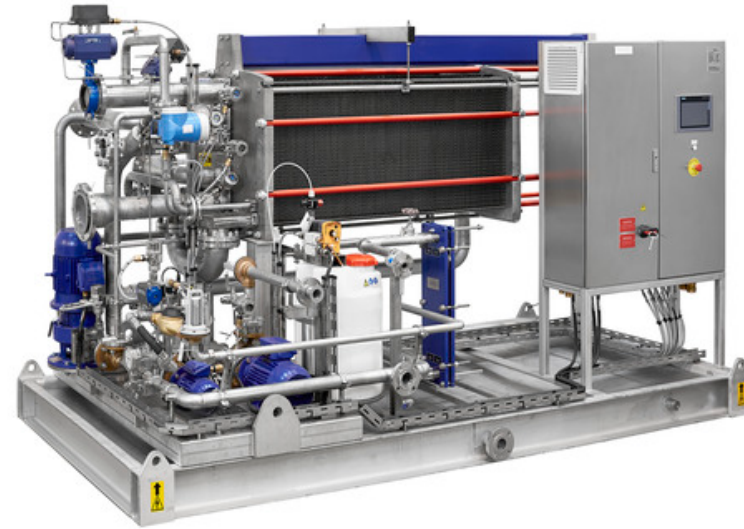
Beyond Steel

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The Challenge: Water is a scarce resource today – how do we secure clean and sustainable water for the future?



- Alfa Laval is selling equipment and spare parts made of steel to deliver clean drinkable water for different usage.
- Alfa Laval is selling equipment and spare parts for cleaning water after usage (Industrial and wastewater treatment).



- Choice of Business Model(s) and ownership of
- Impact on the finance during the transition
- Key data to control to succeed
- IIoT / IoT – how to integrate equipment, systems and 24/7/365 monitoring
- Impact on product design
- Value-chain reconfigurations
- Risk and benefit split – among our value chain partners
- Materials and structures of the future
- Production setup (including global vs. local in cases like COVID-19)
- Secondhand market for used or refurbished equipment
- Is there a risk in sharing knowledge (data) via open source for the benefit of the global sustainable impact?

Future?



Sustainable clean water as a service build on key technologies and digital capabilities